

Calvary Chapel In The City

# **Evangelism Training**

# **Week 1**

## **General Overview**

Welcome to Calvary Chapel In The City's six-week evangelism training!

This workbook is a 15-minute gospel presentation for you to memorize over the course of six weeks. Each week, beginning with the section labeled, "Week 2," you will memorize an additional section until the end of the sixth week, when you will have the entire presentation memorized.

The presentation consists of the following points:

- (Week 2)    **The Problem**
- (Week 3)    **The Consequence**
- (Week 4)    **The Solution**
- (Week 5)    **The Result – Salvation is a Gift**
- (Week 6)    **The Result – You Must Be Born-Again**

The last page includes a sample prayer to help you lead a person to salvation, but there is no need to memorize it.

## Week 2

# Initiating the Conversation and Explaining the Problem

### How do you initiate the conversation?

Listed below are 3 suggested approaches or alternatives to initiating the conversation with someone. Choose one of the following:

**Alternative #1:** You ask,

“We’re out tonight asking people about Jesus. Do you mind if I ask you a question about Jesus?”

If they say okay, ask the following question:

“Why did Jesus have to die on the cross?”

**Alternative #2:** You put the ☺ flyer forward, and ask,

“We’re out tonight asking people to take a quick read of this flyer. Do you mind taking a quick read and telling me what you think?”

**Alternative #3:** You ask,

“We’re out asking people about their spiritual life. Do you mind if I ask you 2 questions about your spiritual life?”

If they say yes, ask the following 2 questions:

- i. “Have you come to a place in your life that you know for certain that if you die tonight, you will go to heaven?”
- ii. “If God forbid, you died and you were standing before Jesus and He asked you, ‘Why should I let you into My heaven?’ what would you say?”

## Initiating the Gospel Presentation

After they respond to your questions—

**Alternative #1:** You say,

“When I became a Christian, I began reading the Bible for the first time. Do you mind if I take a few minutes to explain to you what the Bible says about why Jesus was crucified?”

**Alternative #2:** You say,

“When I became a Christian, I began reading the Bible for the first time. Do you mind if I take a few minutes to share with you about what the Bible says about religion?”

**Alternative #3:** You say,

“When I became a Christian, I began reading the Bible for the first time and discovered that I can know for certain that I have eternal life. Do you mind if I take a few minutes to share with you how you can know for certain that you have eternal life?”

## Explaining the Problem

You've just asked the individual if you can explain more. So, the first step in explaining the gospel to him is to tell him the problem. The problem is his sin and he must be convicted of it before he is able to receive the good news of the gospel. What's the benefit in giving someone the solution if that person doesn't know the problem? Why would someone take a cure if they don't know that they're sick?

*“When I first started reading the Bible, I was surprised to learn that the Bible warns against religion. God wants relationship, not religion. Religion is made up of man-made rituals, God doesn't want us to be religious, He wants us to be in a loving relationship with Him. But, the problem is that we are all guilty of sin, breaking God's Law. It says in Romans 3:10 that, ‘There is none righteous, no not one,’ and it says in Romans 3:23, ‘For all have sinned, and fall short of the glory of God.’”*

## Week 3

# Explaining the Consequence for Sin

### Explaining the Consequence for Sin

Now you've explained that the problem with man is sin, but what about the consequences of sin? The person you're talking to must not only recognize that he is a sinner, but that he is in trouble and in danger of hell. This is very serious.

“So, the problem is that we are all guilty of sin and there is a consequence for our sin. The Bible says, *‘For the penalty of sin is death...’* [Romans 6:23a].

In other words, the penalty for disobeying God is a broken relationship with God and an eternal judgment in hell.

The Bible teaches that sin is not only things that you do like lying, cheating, and stealing, it's even thinking about doing those things.

Considering everything the Bible says about sin, I would think I'm doing pretty well if sinned only 3 times in a day. Do you agree? [WAIT FOR ANSWER]

I know that if I sinned that little, I would think that I'm doing great! But after one year, with 365 days, that would be about 1,000 sins. Over a lifetime of about 80 years, that would be about 80,000 sins. There is no human judge who would let someone go free with 80,000 violations of the law. How can we expect God to be less just than a human judge? God doesn't just punish the Adolf Hitlers in the world and set aside His justice from everyone else. The Bible says that EVERY man and woman will appear before the judgment seat of God.

You see, God must judge people for their sin. If He didn't, He wouldn't be God.”

## Week 4

# Explaining the Solution

### Explaining the Solution

Now that the person knows about the bad news of the sickness, you can give him the cure.

“But, the Bible says that God is love and doesn’t want you to suffer the consequences for your sin. That’s where Jesus comes in! God the Father sent God the Son to die for your sin.

Romans 5:8 says, *‘But God demonstrates His own love toward us, in that while we were still sinners, Christ died for us.’* In other words, Jesus took our punishment, which we deserve, by His crucifixion on the cross. That is, He switched places with us. He got death, we get life.”

### Explaining Our Response

Now that the person knows about the cure, you can explain how to get the cure.

“Now the question is, ‘What should we do?’ Well, the Bible says, *‘That if you confess with your mouth “Jesus is Lord,” and believe in your heart that God raised Him from the dead, you will be saved’* [Romans 10:9].

Salvation involves 2-steps:

1. ‘Confess with your mouth “Jesus is Lord”’ means to make Jesus your Lord or Master
2. ‘Believe in your heart...’ means to put your faith or trust in Jesus’ payment for your sins and His victory over death”

## Week 5

# Salvation is a Gift

### Salvation is a Gift

“That’s all God wants us to do! Make Jesus our Master and believe what He did for us. It’s so simple!

However, people make it really complicated and difficult. A lot of people think that they have to be good to go to heaven, but the Bible teaches that ‘... *by grace you have been saved through faith, and that not of yourselves; it is the gift of God, not of works, lest anyone should boast*’ [Ephesians 2:8-9]. Eternal life is a gift – a gift that a person cannot earn. It’s not by works!

Here’s an example of what I’m talking about. Let’s say that it’s your birthday and a friend of yours comes to you with a big excited smile and hands you a gift. You open it, thank your friend, but then you reach into your pocket, pull out some cash, and offer to pay for it. How do you think that person would feel? [Wait for answer]

In a similar way, God has offered everyone the free gift of a relationship with Him and eternal life, but if we insist on paying for it by trying to be good, it is no longer a gift. Worst of all, God’s gift is so costly that to think that we can pay Him back is crazy! Our trying to be good cannot pay for the cost of our sin in order to gain access into heaven.”

## Week 6

# Must Be Born-Again

### You Must Be Born-Again

“The Bible says that if we make Jesus our Master and believe what He has done for us, we will be born again. Jesus said that ‘...*unless you are born again, you cannot see the kingdom of God*’ [John 3:3].

Every person has a physical birth when they are born from their mother’s womb. But the Bible says that when we come into the world, we are spiritually dead. When a person makes Jesus their Lord, they are born again. That means that that person—

- is spiritually alive,
- receives a new heart,
- has a new desire to know God and to be with other Christians.

These are things that happen when you ask Jesus into your life.”

### Conclusion

Ask, “Do these things make sense to you?”

If they say yes, then ask,

“Would you like to pray with me to receive Jesus into your life right now?”

If they say no, then say,

“Well, if you’re ever interested in talking more about this, here’s a card to the church, come by or give us a call.”

## **Prayer of Salvation\***

If that person says yes, then ask that person to pray after you a prayer like the following, one sentence at a time:

Say, “Repeat after me” and let them repeat you after you say each of the following bullet points:

- Father, I confess my sin and ask for Your forgiveness
- I thank You, Lord, for You have promised that if I will confess my sins, You will be faithful to forgive and cleanse me from all unrighteousness
- I turn from my sins, and want to live in a way that will please You
- I thank You that Jesus Christ died on the cross, paying the penalty for my sins, and then rose from the dead
- I accept Him now as my Savior, my Lord and my Master
- Thank You for giving me a new life in Christ. I choose now to follow You. Fill me with Your Holy Spirit to live for You. Amen

*\*It is not necessary to memorize this prayer*